

# WISDOM

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2019



**ELIJAH MWAPE**

EXCEPTIONAL INSIGHTS FOR SUCCESS.

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## INTRODUCTION

In this book I bring to you exceptional insights that will equip you as you prepare to start a new year.

Important questions to ask yourself as you read this book

What did you achieve in 2018?

What did you fail at in 2018?

How much time did you spend on productivity?

In what area can you improve on in 2019?

What can you do differently in 2019?

Who and what added value to your life in 2018?

## PRIVANCY

Keep your personal life private. The enemy doesn't attack what he doesn't know. Do not announce your plans and projects too soon. Certain folks are dream killers; not everyone is happy with your success. It is safe to say that some of us share too much on social media for everyone to see. A private life is a happy life. In 2019 try to do your grind off the grid the process is much smoother.

## EXCUSES

When you make excuses, you are giving yourself reasons not to try new things such as, business, school, relationships, working out or starting a new job. Some of us are masters at giving excuses, yet we are surprised to find ourselves stuck. In life you will never find

A perfect TIME

A perfect OPPORTUNITY

A perfect PARTNER

A perfect CHANCE

I have noticed that people who have too many excuses in life also suffer from self-pity. Get out of the shell, stop feeling sorry for yourself and get it done now. You possess so much within you. Time doesn't stop or wait for anyone. Excuses only give birth to regrets. Better to fail trying than to be crippled by the fear of failure. If you need a real change stop giving yourself EXCUSES AND ACT NOW. "I never knew a man that was good at making excuses who was good at anything else." Benjamin Franklin

## PROCRASTINATION

If you want to be set apart and get ahead in 2019, talk less and act more. People will respect your results more than your words.

Procrastination kills more dreams than anything else. If something is important and meaningful there is no such thing as procrastination.

If you want real change, growth, and progress stop putting off the things that matter to you.

Procrastination is opportunity's  
assassin.

Victor Kiam

## COMPETITION

Never compete with anyone to get ahead in 2019. Your greatest competition is yourself. Don't worry about who is getting married, who is getting a new car, who is getting a house and who is getting a new job. Each person's path in life is different. The rate at which others progress is never measured with your progress. Embrace and enjoy your own journey in life.

“Success is not measured by what you do compared to what others do. It is measured by what you do with the ability God gave you.”

Zig Ziglar



## COMFORT ZONE

Sometimes your comfort zone is the only obstruction to your growth and change. Pay attention to what makes you uncomfortable because that may hold your growth. Often it is the truth you don't like to hear. Sometimes it is leaving a place you have been familiar with. Sometimes it is leaving a relationship that doesn't add value to your life. Sometimes it is leaving your job to start a new business venture. In 2019 dare yourself to try new things.

“A comfort zone is a beautiful place  
but nothing ever grows there.”

Unknown

## VISIONS AND GOALS

A VISION is what you want to achieve and a GOAL is a step you will take to achieve your vision. Remember a goal without a vision will make you confused in life; a vision without a goal is just a dream. A Vision and a Goal is a marriage that cannot be divorced. Put two together and you will achieve success in 2019. Write down your vision and prepare the goals that will help make your vision a reality.

“Vision is the art of seeing what is  
invisible to others.”

Jonathan Swift

## INVESTMENT

If you go to a club 8 times a month  
then your investment is in  
entertainment.

If you go to Church 4 times a month  
then your investment is in your  
spiritual growth.

If you attend business conferences 2  
times a month your investment is your  
financial growth.

If you attended college 4 times a week  
then your investment is your  
education.

It is not rocket science that your  
return or profit comes only from the  
venture you invested in. This also  
explains why certain people are ahead  
in life.

You cannot envy a person who is doing  
well financially when they have  
invested their time in business  
conferences and financial literature,  
while you were busy spending all your  
time watching TV and clubbing.

## PRIORITIES AND MOTIVES

### MOTIVES REVEAL THE WHY? AND A PRIORITY REVEALS THE WHEN?

I would like to caution those people who pursue fame before value, glory before sacrifice and praise before work. Misplaced priorities and motives divert most young people from achieving the real purpose in life. Your motive in life should be to get better so that your life can inspire people around you.

“Action expresses priorities”.  
Mohandas Gandhi

## ATTITUDE

Some of us are so talented and gifted but our attitude is our worst enemy; we are so prideful. We treat people like we are better than them; we talk to people like we are doing them a favor. We look down on people like they are nothing.

In 2019 use humility as an asset to create new opportunities for yourself. Be humble enough to learn and listen, even if you know something well pay attention to people who want to talk to you. You have no idea who holds a key to your breakthrough.

“Your attitude is like a price tag, it shows how valuable you are.”  
unknow

## MENTOR

A mentor is a person who can guide you through life. But remember one person cannot mentor every aspect of your life. Example your pastor can be your spiritual mentor but not your business mentor.

Seek out mentors who have experience in a specific area of life, like in business, career, and relationships.

Remember to ask for advice from people who are experienced. The danger of seeking advice from every person you encounter is that most of them will advise you based on their failure and fear.

## SUCCESS WITH GOD

Success without God is invalid!

Remember to put God first always. He is the creator of our lives and every blessing in it. His guidance will lead you to prosperity and success. Never try to be a self-made man, seek his face always and He will unlock windows of heaven upon your life.

## TIME

Guard your time well. Time lost is time that is never regained. The next 12 months are the most important asset in your life.

Never waste time on things or people who have no business wasting your time. Time seems abundant in your 20s and 30s but it is in your 40s and 50s that you look back to find there is nothing to show for the years that have passed. This is a painful time when regrets set in. Ask an elderly person about the essence of time and they will drop some deep wisdom.

“If you don’t make time to work on creating the life you want, you are eventually going to be forced to spend a lot of time dealing with a life you don’t want.”

Kevin Ngo



## INNER CIRCLE

In 2019 hangout with people who see potential and talents in you.

People who believe in your crazy dreams,  
People who do not settle for a status quo,  
People who do not want to follow the crowd,

People who have failed in life and gotten up,

People who will not judge your past,

People who will push you to greatness,

People who will celebrate your success.

“Protect your space and circle, Invest in people who you know will feed you just as much goodness as you do them.”

Alex Elle

## HATERS

Whether you like it or not you will always have haters in life, the more you do well for yourself the more haters you attract.

Haters hate you because they feel like you are better than them.

Haters hate you because they think your life is easier than theirs.

Haters hate you because they hate themselves.

Haters hate you because they think you don't deserve the life you have.

Haters hate you because they have no plans for their lives.

In 2019 don't worry about what haters say or do behind your back, focus on your growth and progress.

“I have never seen any hater who is doing better than me.”

TD Jakes

## SEEK RIGHT ATTENTION

We all have great and amazing power to influence people in a positive way. Nevertheless we sometimes use social media for the wrong reasons.

Never post your life out just to validate your value and worth. Counting and worrying about how many likes and comments you get on facebook or instagram posts is seeking the wrong kind of attention.

If you can use that same energy and put it into developing your talents and skills; the next 12 months will never be the same for you. Where you invest your time the most is the place you will get your harvest from.

## FEAR

Fear can be real and it can also be an illusion. Sadly enough the fear that keeps people in the prison of their minds is an illusion.

Fear of failure.

Fear of success.

Fear of rejection.

Fear of change.

In 2019 you should confront your fears and see what life has to offer on the other side.

“Being aware of your fear is smart.  
Overcoming it is the mark of a successful  
person.”  
Seth Godin

## HAPPINESS

Happiness is not the absence of  
sadness but a choice you make to live  
happily even when all odds are  
against you.

We lose happiness when we allow  
people to validate us.  
We lose happiness when we constantly  
compare our lives to those of other  
people.  
We lose happiness when we allow  
people to determine our destiny.

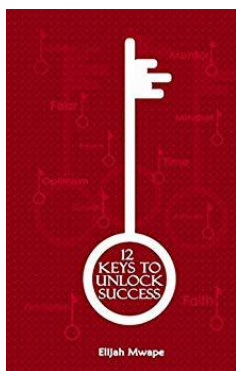
If you want to be happy accept who  
you are and love yourself  
unconditionally.



## About the Author

Elijah Mwape is an exceptionally insightful and innovative writer, Motivational speaker, and entrepreneur. He has written two other books, Relationship College and 12 keys to Unlock success. He is also the founder and CEO of the rapidly growing company ER financial based out of San Antonio Texas. His passion is to invest in people with every tool that enables them to reach and live life to the fullest potential.

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